



Company profile

More than 60 years ago, Montalbano Agricola Alimentare Toscana S.p.A was founded thanks to the strong commitment and passionate dedication of some Tuscan olive growers, who had the ethical purpose of enhancing and supporting an agricultural world that cares for and protects our lands. These same core values have led our company to become one of the main leaders on today's regional and national olive oil scene by bringing together some of the most important agricultural cooperatives in the Italian olive oil sector.

Our production site is located in the medieval town of Vinci, famous for being the birthplace of Leonardo da Vinci and situated in the fascinating landscape of the Montalbano hills, a terroir which has always been dedicated to the art of olive growing. This is the heart of the Toscano IGP extra virgin olive oil production area, where our farmers adopt a traditional type of cultivation for Tuscan olive tree varieties, according to the production guidelines regulated by the Toscano IGP Consortium. At present, our company is one of the leading producers and packers of Toscano IGP extra virgin olive oil at regional and national level – given that almost 80% of the total quantity of certified Toscano IGP extra virgin olive oil is sold by Montalbano.

Alongside the production of Toscano IGP extra virgin olive oil, our product range includes a careful selection of 100% Italian and IGP/DOP high quality extra virgin olive oils from different olive producing territories: these are the result of our long-term and close cooperation with certified oil mills across the major Italian olive oil producing regions. It is precisely in this direct relation with production that lies the secret that makes our products unique, since we carefully select and promote only those extra virgin olive oils with the most superb organoleptic characteristics. Over the years, this has been the successful key to the steady growth of our business, which has lead Montalbano to reach an annual turnover of € 70 million.

We market our products with both our own brands and private labels, in Italy and abroad. Our company works with some of the most renowned players in the national and international retail sector – namely Coop, Conad, Metro and Axfood, just to name a few. For more than 50 years we have been dedicated to the bottling of high-quality extra virgin olive oils with private labels, aiming to meet, with production flexibility, the different needs of our customers. Indeed, thanks to our professional expertise in several markets and our direct relation with production, we are able to meet the highest standards for traceability, innovative packaging, consistent quality of raw material and efficient service.

Our modern and efficient storage and packaging facilities and the presence of an in-house analysis laboratory and internal panel test allow us to provide a top-quality service in terms of product reliability and safety. Moreover, our growing expansion into both national and international markets has led us over time to acquire the most important certifications recognized worldwide, in order to further guarantee to our customers the safety, reliability, traceability and excellent quality of our olive oils. These include:

- ✓ IFS certification (higher quality level)
- ✓ BRC certification (AA+ grade)
- ✓ Accreditation of Italian CCPB for organic products (EC Reg. 834/2007)
- ✓ AEO certificate

It is not only the excellence of our products that makes us stand out as a business partner: the commitment, fairness and transparency towards our customers, the close cooperation with our suppliers, a reliable logistics and a collaborative and highly functional corporate culture, all these are the hallmarks that contribute to the efficiency and great dedication that distinguish our work, day after day. This is how we have succeeded in building long lasting and stronger business relationships with our customers, characterized by mutual trustworthiness and loyalty.

For more information, please visit our website: <https://www.oliomontalbano.it>

Contacts: export@oliomontalbano.it